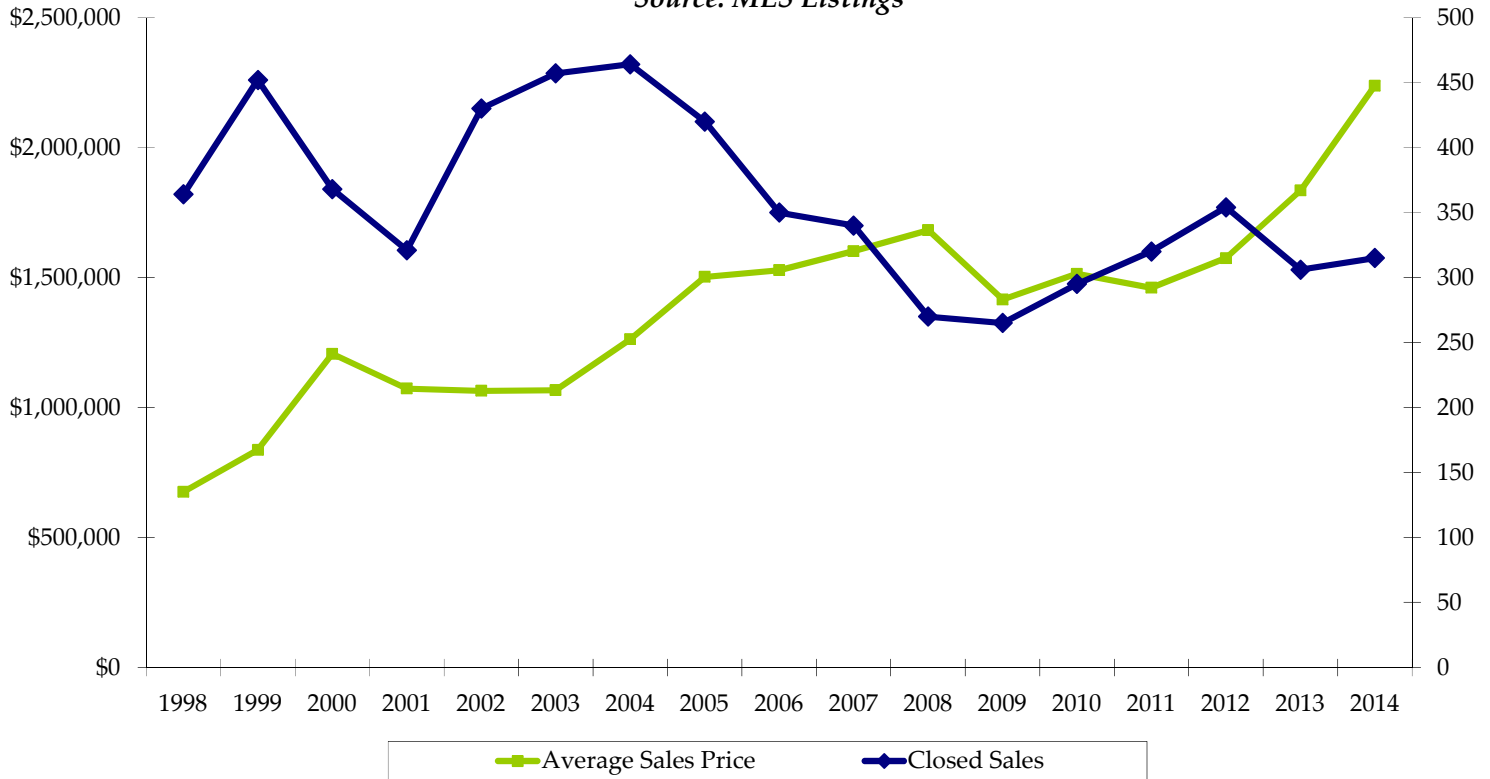


MENLO PARK (excl. East of 101) Single Family Real Estate Trends 1998 - 2014

Source: MLS Listings



MENLO PARK excl. East of 101 (Single Family)

Source: MLS Listings, MLS Sales only

Years	New Listings	Current Inventory	Median Sales Price	Average Sales Price	Closed Sales	Average DOM	Total Sales Volume
1998	511	34	\$607,500	\$675,338	364	28	\$239,745,200
1999	495	35	\$726,250	\$837,021	452	27	\$376,659,511
2000	432	34	\$911,000	\$1,206,427	368	33	\$442,758,992
2001	527	34	\$850,000	\$1,072,820	321	47	\$344,375,434
2002	596	34	\$864,250	\$1,063,790	430	36	\$457,430,121
2003	591	41	\$899,000	\$1,066,316	457	42	\$487,306,576
2004	563	16	\$1,045,500	\$1,262,730	464	30	\$585,906,765
2005	542	33	\$1,335,500	\$1,502,146	420	28	\$630,901,398
2006	449	20	\$1,326,000	\$1,528,482	350	38	\$534,968,787
2007	451	27	\$1,375,000	\$1,601,595	340	36	\$544,542,323
2008	482	72	\$1,450,000	\$1,682,125	270	40	\$452,491,726
2009	430	49	\$1,211,000	\$1,414,974	265	61	\$374,968,344
2010	427	39	\$1,310,000	\$1,514,102	295	47	\$446,660,281
2011	388	23	\$1,340,000	\$1,460,714	320	41	\$465,967,956
2012	427	16	\$1,425,000	\$1,574,538	354	29	\$555,811,983
2013	367	8	\$1,625,000	\$1,834,419	306	23	\$553,994,703
2014	352	8	\$1,995,000	\$2,237,884	315	20	\$695,981,820